

EXECUTIVE SUMMARY

Bid Recommendation of \$500,000 or Greater 15-056C – Intercom, Master Clock, Scoreboard and Sound System Service, Equipment, Parts and Accessories (Catalog) – Rebid

The School Board has identified the need to continue services to supply and repair intercoms, master clocks, scoreboards, sound systems services, equipment, parts, and accessories from various manufacturers. This will facilitate the repairs of items (e.g., band equipment at schools and other systems) that are important for the day-to-day operation in schools and facilities. This Bid replaces the previous Bid 28-083T that was terminated at the December 9, 2014, Board meeting.

There was a previous attempt to replace this Bid; Bid 15-060C was issued and rejected due to lack of vendor responses to several key manufacturers primarily utilized by Physical Plant Operations (PPO). The consent item to reject all bids was approved at the January 21, 2015, Board meeting.

Bid 15-056C is being issued in an attempt to replace the bid that is vital to PPO's operations. Five (5) bids were received that represented most manufacturers utilized by PPO. In addition, per Section 4, Special Conditions 4.3 of this Bid, "SBBC reserves the right to include additional Bidders after establishing the Contract in an effort to increase the pool for availability of products."

There were prior discussions on the possibility of initiating a Maintenance, Repair, and Operations (MRO) solution. The District's primary MRO provider, Grainger Industrial Supplies, was contacted to consider the feasibility of providing services as well as parts. It seems services are handled by a third-party arrangement with local providers.

Since the MRO approach is not feasible, PPO found that they were better served seeking a comprehensive services and equipment bid that will allow the following:

1. Purchase parts and equipment at a discount off list price.
2. Perform repairs in-house versus farming out to service supplier(s).
3. Places the liability of the warrantied equipment on the awarded vendor that is an authorized supplier and servicer of the equipment.

Physical Plant Operations, in conjunction with Procurement & Warehousing Services, is requesting Board approval for an allocation in the amount of \$1,625,000 for a three (3) year period to ensure that essential equipment and services are available for the day-to-day operation of the District's schools. This is based upon an average monthly expenditure of \$44,800 over the last 76 months.